



WE ARE HIRING!

Business Development Manager **- Solar Inverters**

BASE: EUROPE

Job Description:

For our PV Inverter Team we are searching for experienced and enthusiastic Business Development Manager to advance the growth of our business from a location in Europe.

- ✓ Actively develop and expand our PV inverter opportunities in Europe
- ✓ Build and develop strong business relationships
- ✓ Support marketing actions and act as an ambassador of the team
- ✓ Guide training and service needs
- ✓ Generate leads/opportunities and manage orders life-cycle up to payment collection.
- ✓ Maintain business relationships within the portfolio of existing clients within the assigned territory.
- ✓ Ensure clients satisfaction before-during-after orders execution, guarantee quick response-time.

Qualifications:

- ✓ At least 3 years of sales experience and a good understanding of the region
- ✓ Completed Bachelor Degree
- ✓ Excellent understanding of the sales, business development and account management processes
- ✓ Good communication skills of cross-functions and intercultural organization
- ✓ Good organization, planning, analytical and presentation skills
- ✓ Highly proficient in spoken and written English
- ✓ Good electrical, as well as technical knowledge of Solar Inverters is preferred
- ✓ Additional European language is preferred

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