

Joint Forces for Solar

Global

Joint Forces for Solar

12 Months Comprehensive Support
Global Marketing, Market Intelligence & Networking

THINK GLOBAL ACT LOCAL



Your **Contact** at Joint Forces for Solar



YOUR ARE WELCOME TO CONTACT US FOR MORE INFORMATION

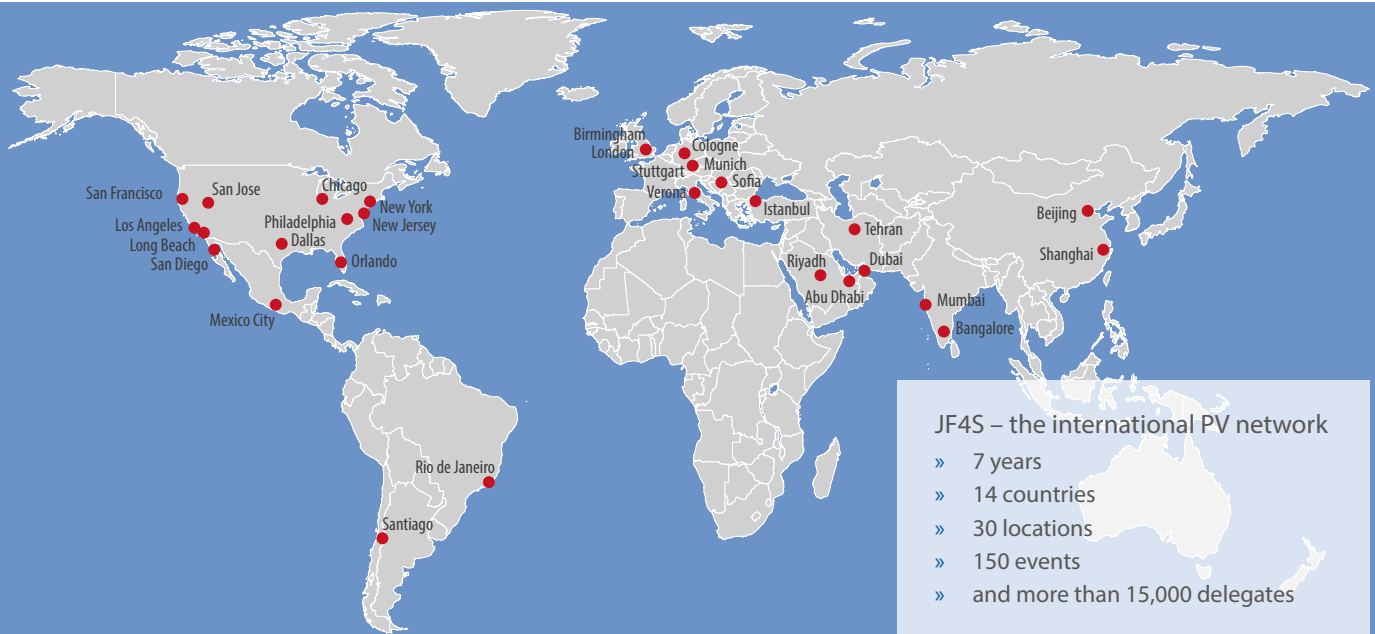
JOINT FORCES FOR SOLAR

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12 Months **Comprehensive Support**



Joint Forces for Solar is a global synergy of solar stakeholders ranging from multinational corporations to industry associations and local installation companies. Dedicated to the development of the solar industry, our mission is to expand the use of all solar technologies at the global and local level and establish a vibrant renewable and clean energy industry.

The JF4S full-year partner package provides your company with extensive opportunities to boost visibility and promote your brand, products and services among market intermediaries on both a global and regional level. You will get the unique opportunity to communicate directly to your target markets and develop new sales leads.

In addition to target group oriented marketing support in relevant solar markets worldwide, you also benefit from numerous regional presences realized by our “Intersolar Summits” and “PV Briefing & Networking Forums”. With 100 events spanning 14 countries and more than 15,000 highly satisfied delegates, Joint Forces for Solar has been able to build extensive local networks that will help developing your business in your target markets.

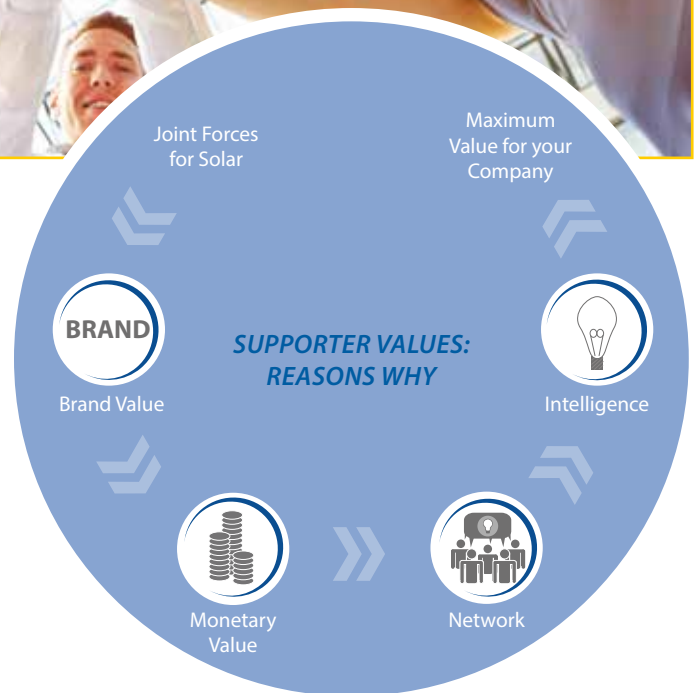
Let us help grow your business, expand your local networks and increase sales!

EXPAND YOUR NETWORK

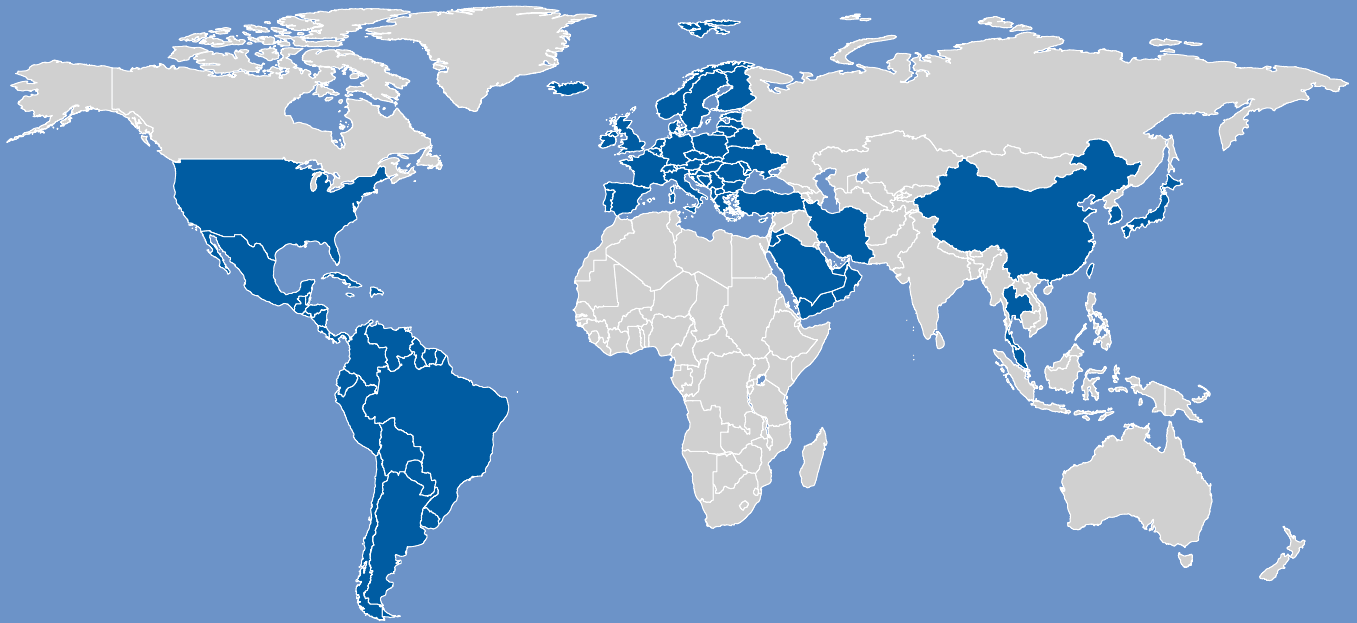


JOIN US TO BENEFIT FROM OUR MARKET EXPERIENCE, MARKET INTELLIGENCE AND BROAD INDUSTRY AS WELL AS DOWNSTREAM NETWORK

- » Expand your network & secure loyalty
- » Gain access to installers & develop your strategy accordingly
- » Position your business in the downstream area
- » Strengthen your brand visibility
- » Enjoy a first mover advantage in new markets
- » Increase your scope of operation & identify business opportunities
- » Position your company as market developer by supporting market intelligence
- » Benefit from our know-how in PV



Maximizing **YOUR** Brand Exposure in Key Regions



MARKETING & COMMUNICATIONS

MAXIMIZE THE GLOBAL INDUSTRY EXPOSURE OF YOUR BRAND OVER 12 MONTHS

- » Gain visibility with your hyperlinked company logo, web address and company profile on our website
- » Include your hyperlinked company logo in our monthly newsletters
- » List your company press releases (e.g. technological innovations, company news etc.) in our monthly newsletters
- » Advertise your own company events in the JF4S partner event section of our monthly newsletters
- » Use of the JF4S partner seal for on- and offline marketing materials

NETWORKING & LOCAL PRESENCES

BUSINESS MATCHMAKING AND NETWORKING MADE EASY – BUILD NEW PARTNERSHIPS AND EXPLORE BUSINESS OPPORTUNITIES

- » Speaking opportunities: Showcase the expertise of your company and create positive momentum by nominating a speaker for our events (presentation & panel discussions)
- » Receive free VIP invitations for our JF4S PV Briefing & Networking Forums around the globe (for company staff and clients)
- » Receive two complimentary tickets for our events around the globe
- » Benefit from discounted sponsorship/exhibition packages for our Intersolar Summits

USA

9,600 QUALIFIED CONTACTS

- » Industry network: 3,000
- » Installers / Integrators: 4,000

FURTHER MARKETS

3,100 QUALIFIED CONTACTS

- » Latin America: 2,600
- » Asia-Pacific: 1,800
- » Middle East: 3,100

EUROPE

19,050 QUALIFIED CONTACTS

- » Industry network: 8,000
- » Germany – Installers/Integrators: 3,800
- » Italy – Installers/Integrators: 1,400
- » United Kingdom – Installers/Integrators: 3,500
- » BeNeLux – Installers/Integrators: 1,350
- » France – Installers/Integrators: 1,000

MARKET INTELLIGENCE

"ENSURE YOUR COMPETITIVE EDGE BY RECEIVING CONTINUOUS MARKET INTELLIGENCE ON GLOBAL TRENDS AND CHALLENGES"

- » Equip your company with the latest market data by receiving all expert presentations held at our global events (2,000 slides of market intelligence)
- » Get access to white papers related to technological innovations and market developments which are compiled by EuPD Research
- » Benefit from discounts on EuPD Research products (global partners only)

JF4S PARTNER SEAL



Events & Networking in the USA



- » The Technical Symposium @ Solar Power International | Las Vegas, NV | September 2017
- » 2nd Exclusive PV & Storage Business Circle – USA | San Francisco, CA | July 2017
- » 16th PV Briefing & Networking Forum USA | San Francisco, CA July 2017
- » ees Forum @ Intersolar Europe & ees North America | San Francisco, CA July 2017
- » SMART ENERGY America 2017 | Boston, MA | June 2017
- » Intersolar Summit USA East | Brooklyn, NY | March 2017
- » IBESA US Storage Day | Las Vegas, NV | September 2016
- » 15th PV Briefing & Networking Forum USA | San Francisco, CA July 2016
- » 14th PV Briefing & Networking Forum USA | San Francisco, CA July 2015
- » Intersolar Summit USA East | Brooklyn, NY | May 2015
- » 13th PV Briefing & Networking Forum USA | San Francisco, CA July 2014
- » Intersolar Summit New Jersey, USA | Edison, NJ | March 2014
- » 12th PV Briefing & Networking Forum USA | Chicago, IL October 2013
- » 11th PV Briefing & Networking Forum USA | San Francisco, CA July 2013
- » 10th PV Briefing & Networking Forum USA | San Francisco, CA May 2013



- » 9th PV Briefing & Networking Forum USA | Somerset, NJ
November 2012
- » 8th PV Briefing & Networking Forum USA | Orlando, FL
September 2012
- » Partner Event "Centrosolar Happy Hour" | San Francisco, CA
July 2012
- » 7th PV Briefing & Networking Forum USA | San Francisco, CA
July 2012
- » 6th PV Briefing & Networking Forum USA | San José, CA
March 2012
- » 5th PV Briefing & Networking Forum USA | Long Beach, CA
February 2012

- » 4th PV Briefing & Networking Forum USA | Dallas, TX
October 2011
- » 3rd PV Briefing & Networking Forum USA | San Francisco, CA
July 2011
- » 2nd PV Briefing & Networking Forum USA | Philadelphia, PA
April 2011
- » 1st PV Briefing & Networking Forum USA | Los Angeles, CA
October 2010

Events & Networking in Europe



- » SolarPower & Storage Europe 2017 | Munich, Germany
December 2017
- » 9th PV Briefing & Networking Forum Europe | Munich,
Germany | June 2017
- » 2nd Exclusive PV & Storage Business Circle – Europe | Munich,
Germany | May 2017
- » ees Forum @ Intersolar Europe & ees Europe | Munich,
Germany | May/June 2017
- » 10th European PV & Storage Market Briefing | Frankfurt,
Germany | February 2017
- » IBESA Storage Day @ Clean Energy Live | Birmingham, UK
October 2016
- » 8th PV Briefing & Networking Forum Europe | Munich,
Germany | June 2016
- » 9th German PV & Energy Storage Market Briefing | Frankfurt,
Germany | May 2016
- » IBESA Energy Storage Day @ Solar Energy UK | Birmingham, UK
October 2015
- » 7th PV Briefing & Networking Forum Europe | Munich,
Germany | June 2015
- » Intersolar Summit Turkey | Istanbul, Turkey | March 2015
- » S3 | Solar. Storage. Safety. | Cologne, Germany | February 2015
- » 6th PV Briefing & Networking Forum Europe | Munich,
Germany | June 2014



- » German PV Market Briefing | Frankfurt, Germany
February 2014
- » Storage & Solar Briefing | Stuttgart, Germany | October 2013
- » 5th PV Briefing & Networking Forum Europe | Munich,
Germany | June 2013
- » 4th PV Briefing & Networking Forum Europe | Munich,
Germany | June 2012
- » 3rd PV Briefing & Networking Forum Europe | Verona, Italy
May 2012
- » Partner Event "PV Discussion Forum" at Solar Balkans | Sofia,
Bulgaria | March 2012

- » 2nd PV Briefing & Networking Forum Europe | Birmingham, UK
October 2011
- » 1st PV Briefing & Networking Forum Europe | Munich,
Germany | June 2011

Events & Networking in **Further Markets**



LATIN AMERICA

- » Intersolar Summit Chile | Santiago, Chile | June 2014
- » Intersolar Summit Mexico | Mexico City, Mexico | May 2014
- » PV & Solar Thermal Briefing Brazil | Porto Alegre, Brazil
November 2013

ASIA-PACIFIC

- » Exclusive Solar & Storage Business Circle – Asia | Shanghai, China | April 2017
- » Intersolar Summit India | Bangalore, India | September 2014
- » 2nd PV Briefing & Networking Forum China | Beijing, China
December 2012
- » JF4S Strategy Roundtable | Shanghai, China | May 2012
- » EuPD Research Partner Event | Shanghai, China | March 2012
- » 1st PV Briefing & Networking Forum China | Beijing, China
December 2011



MIDDLE EAST

- » 3rd Exclusive PV & Storage Business Circle – MENA | Dubai, UAE | September 2017
- » 6th PV Briefing & Networking Forum Middle East | Dubai, UAE September 2017
- » 4th PV Briefing & Networking Forum Saudi Arabia | Riyadh, KSA | September 2017
- » 2nd Exclusive PV & Storage Business Circle – MENA | Dubai, UAE | February 2017
- » Exclusive PV & Storage Business Circle – MENA | Abu Dhabi, UAE | January 2017
- » Intersolar Summit Iran | Tehran, Islamic Republic of Iran November 2016
- » Solar & Energy Storage Middle East 2015 | Dubai, UAE December 2015
- » Solar & Energy Storage Strategy Dinner Middle East Abu Dhabi, UAE | January 2015
- » Solar Breakfast Briefing Saudi Arabia | Riyadh, KSA | April 2014
- » Solar Strategy Dinner Middle East | Dubai, UAE | April 2014
- » GCC VIP Networking and Dinner Reception | Abu Dhabi, UAE January 2014
- » 2nd PV Briefing & Networking Forum Saudi Arabia | Riyadh, KSA | September 2013
- » 1st PV Briefing & Networking Forum Saudi Arabia | Riyadh, KSA February 2013

Building Partnerships

UTILITIES
 GOVERNMENTAL INSTITUTIONS
 FINANCIERS
 MARKET INTERMEDIARIES
 MANUFACTURERS
 RESEARCHERS
 ASSOCIATIONS
 MEDIAS
 PROJECT DEVELOPERS
 INSTALLERS
 WHOLESALEERS
 TURNKEY PROVIDERS
 INVESTORS
 LAWYERS

GLOBAL PARTNER NETWORK (EXCERPT)



Exploring Local Markets



SPONSORS AND SUPPORTERS 2009-2017 (EXCERPT)



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